Contents at a Glance

1 Supplier Relationship Management ........................................... 29
2 An Overview of SAP Supplier Relationship Management (SAP SRM) ............................................. 45
3 SAP SRM Basic Settings ............................................................. 61
4 SAP SRM Deployment Scenarios ........................................... 103
5 Operational Procurement ....................................................... 119
6 SAP SRM Plan-Driven Procurement ........................................ 183
7 Advanced Topics in Invoicing ............................................. 197
8 SAP SRM Business Workflow ........................................... 221
9 Catalog Management ............................................................. 249
10 Sourcing ........................................................................ 283
11 Service Procurement ........................................................... 317
12 Contract Management ........................................................... 329
13 Supplier Self-Services with Materials Management Integration ......................................................... 355
14 Supplier Self-Services with SRM Enterprise Buyer Professional Integration ........................................ 401
15 SAP NetWeaver for SAP SRM ............................................. 423
16 FAQs, Troubleshooting Tips and Tricks in SAP SRM .............. 441
17 Customer Scenarios and Enhancements ................................ 467
18 Conclusion ..................................................................... 491
A Commonly Used Abbreviations ................................................ 495
B References ........................................................................ 499
C Useful Links ..................................................................... 501
D Author Biographies .............................................................. 503
## Contents

Dedications ........................................................................................................ 17
Acknowledgments ......................................................................................... 17
Foreword John Zepecki .................................................................................. 19
Foreword Armin Schwarz ............................................................................... 21
Foreword Clas Neumann ................................................................................ 23
Preface ............................................................................................................. 25

### 1 Supplier Relationship Management ......................................................... 29

1.1 The Evolution of Procurement ................................................................. 29
  1.1.1 Advances in IT Driving Procurement Transformation ......................... 29
  1.1.2 Globalization and Innovation Driving Procurement ......................... 35
1.2 Factors Affecting Purchasing .................................................................... 36
  1.2.1 Product Segmentation ......................................................................... 36
  1.2.2 Industry in which the Organization Operates ..................................... 41
  1.2.3 Procurement Models ............................................................................. 42
1.3 Summary ..................................................................................................... 43

### 2 An Overview of SAP Supplier Relationship Management (SAP SRM) ........... 45

2.1 Sourcing ..................................................................................................... 46
  2.1.1 The Bidding Process ............................................................................ 47
  2.1.2 Live Auction Process ........................................................................... 47
2.2 Operational Procurement .......................................................................... 48
  2.2.1 Self-Service Procurement ................................................................... 48
  2.2.2 Service Procurement .......................................................................... 49
  2.2.3 Plan-Driven Procurement .................................................................... 50
2.3 Supplier Enablement .................................................................................. 50
2.4 Contract Management ............................................................................... 52
  2.4.1 Contract Development .......................................................................... 53
  2.4.2 Contract Execution ............................................................................... 53
  2.4.3 Contract Monitoring ............................................................................. 53
2.5 Category Management .............................................................................. 54
2.6 Catalog Management ................................................................................ 54
Contents

2.7 Analytics ................................................................................. 55
  2.7.1 Spend Analysis ........................................................... 56
  2.7.2 Purchasing Control ..................................................... 56
  2.7.3 Supplier Evaluation .................................................... 57
  2.7.4 Transactional Analysis ................................................ 57
2.8 Deployment Scenarios ............................................................ 58
2.9 Summary ................................................................................ 59

3 SAP SRM Basic Settings ................................................................. 61
  3.1 Case Study: Procurement Automation at Besttec Industries .... 62
  3.2 System Landscape ................................................................... 64
    3.2.1 SAP SRM 2007 Components Overview ...................... 64
    3.2.2 Sample SAP SRM System Landscape ......................... 68
    3.2.3 System Landscape for Besttec Industries .................... 69
  3.3 Master Data in SAP SRM ........................................................ 70
  3.4 Basic Technical Settings and Maintaining Product Master Data ................................................................. 71
    3.4.1 Basic Technical Settings .............................................. 72
    3.4.2 Settings for Product Master Data Replication .......... 78
    3.4.3 Product Master Data Maintenance in SAP SRM .......... 84
  3.5 Defining the Organization ...................................................... 85
    3.5.1 Copy the SAP R/3 HR Organization to SAP SRM ......... 85
    3.5.2 Define an Organizational Structure in SAP SRM .......... 86
    3.5.3 Organizational Plan Prerequisites ............................... 87
  3.6 Configuring an Organizational Plan ......................................... 90
    3.6.1 General Steps ............................................................. 90
    3.6.2 Organizational Plan for Besttec Industries ................. 93
    3.6.3 Maintain the Vendor Organizational Structure .......... 94
    3.6.4 Enhancing the Organizational Plan ............................ 94
  3.7 External Business Partners ...................................................... 95
    3.7.1 Upload Payment Terms .............................................. 95
    3.7.2 Upload QM Systems .................................................. 95
    3.7.3 Initial Download of Vendor Master Records from the Backend SAP ERP System .............................................. 95
    3.7.4 Add, Change, or Delete Purchasing Organizations in the Vendor Master .............................................. 95
    3.7.5 Mapping Vendors in a Multiple Backend System Scenario ................................................................. 96
    3.7.6 Vendor Master Update Synchronization ..................... 96
    3.7.7 Schedule the Synchronization Program ...................... 97
3.7.8 Customer Fields Replication in Vendor Master Data.... 97
3.7.9 Creating Vendor Contact Persons ............................... 97
3.8 Common Basic Technical Settings ........................................... 97
3.8.1 Create an ALE Distribution Model .............................. 98
3.8.2 Generate Partner Profiles in the Backend System...... 99
3.8.3 Technical Settings for Email .............................................. 100
3.8.4 Set Control Parameters .............................................. 100
3.8.5 Jobs for Scheduling Reports ........................................... 100
3.8.6 Start Application Monitors ........................................ 101
3.8.7 Modifying the ITS Login Page ........................................ 101
3.9 Summary ................................................................................ 101

4 SAP SRM Deployment Scenarios ......................................... 103
4.1 The Standalone or Local Scenario .......................................... 104
4.1.1 Applicability of the Standalone Scenario .................... 104
4.1.2 Process Flow .............................................................. 105
4.1.3 Important Settings That Determine the Standalone Scenario ..................................................................... 106
4.2 The Classic Scenario ............................................................... 106
4.2.1 Applicability of the Classic Scenario ........................... 106
4.2.2 Process Flow .............................................................. 107
4.2.3 Important Settings that Determine the Classic Scenario ..................................................................... 108
4.3 The Extended Classic Scenario ............................................... 109
4.3.1 Applicability of the Extended Classic Scenario ............. 109
4.3.2 Process Flow .............................................................. 109
4.3.3 Important Settings that Determine the Extended Classic Scenario .......................................................... 111
4.4 The Decoupled Scenario ........................................................ 112
4.4.1 Applicability of the Decoupled Scenario ..................... 112
4.4.2 Process Flow .............................................................. 112
4.5 Deployment Scenario Implementation Settings ....................... 114
4.6 Comparison of Deployment Scenarios ..................................... 115
4.7 Summary ................................................................................ 117

5 Operational Procurement ........................................................ 119
5.1 Scenarios in Operational Procurement .................................... 119
5.2 An Introduction to Self-Service Procurement ......................... 120
5.2.1 Case Study: Eprocurement at a Global Software Services Company .................................................. 121
Contents

5.2.2 SAP SRM Self-Service Procurement — Overview of Functionalities .......................................................... 123
5.3 Configuration of Self-Service Procurement ......................... 125
5.3.1 System Landscape ...................................................... 125
5.3.2 Basic Settings for Enterprise Buyer Professional .......... 125
5.3.3 Business Workflow Setup ........................................... 126
5.3.4 Catalog Content Management Setup .......................... 126
5.3.5 Define the Backend System for the Product Category .......................................................... 126
5.3.6 Define Objects in the Backend System ..................... 127
5.3.7 Define External Web Services ..................................... 129
5.3.8 Activate the Extended Classic Scenario ....................... 134
5.3.9 Define Number Ranges for Shopping Carts and Follow-On Documents ................................................. 135
5.3.10 Define Number Ranges per Backend System for Follow-On Documents ................................................. 136
5.3.11 Define Number Ranges for Local Purchase Orders ....... 137
5.3.12 Define Number Ranges for Local Purchase Order Response .......................................................... 138
5.3.13 Define Number Ranges for Local Confirmations of Services and Goods Receipts ................................................. 139
5.3.14 Define Number Ranges for Local Invoices .................. 139
5.3.15 Define Transaction Types ........................................... 140
5.3.16 Define Text Types ...................................................... 144
5.3.17 Define Text Schema .................................................. 145
5.3.18 Define Fixed Values for Texts .................................... 148
5.3.19 Version Control ........................................................ 149
5.3.20 Tax Calculation ........................................................ 149
5.3.21 Account Assignment .................................................. 156
5.3.22 Internet Pricing Configurator ...................................... 161
5.3.23 Pricing ................................................................. 162
5.3.24 Output Actions and Format ...................................... 167
5.3.25 Setting Up Attachments and Attachment Transfer ....... 168
5.3.26 Define Partner Functions and Partner Schema .......... 172
5.3.27 Message Control ....................................................... 175
5.3.28 Set Tolerance Checks ................................................. 178
5.3.29 Digitally Signed Version of Java Applet Usage in Approval Preview and Document History .................... 181
5.3.30 Define Reasons for Rejecting Supplier Invoices .......... 181
5.4 Summary ........................................................................ 181
## 6 SAP SRM Plan-Driven Procurement  ........................................... 183

6.1 Case Study for Centralized Procurement: Automotive Industry .......................................................... 183
6.2 Overview of Functionalities ......................................................... 184
6.3 Configuration of External Requirements .................................. 188
   6.3.1 Settings in the SAP SRM system ........................................... 188
   6.3.2 Settings in the Backend System ......................................... 190
6.4 Enable Catalogs with Plant Maintenance or Project Systems ........................................................................ 192
   6.4.1 Prerequisites for Catalog Integration with Plant Maintenance and Project Systems ........................................... 192
   6.4.2 Configuration Settings to Enable Catalogs .......................... 192
6.5 Summary ................................................................................ 196

## 7 Advanced Topics in Invoicing  ................................................. 197

7.1 Invoice Management System .................................................. 197
   7.1.1 Case Study for Shared Services Invoicing: Diversified Group .......................................................... 198
   7.1.2 Overview of Functionalities ................................................... 199
   7.1.3 Configuration of an Invoice Management System .......... 201
7.2 Procurement Cards ................................................................. 212
   7.2.1 Case Study for Procurement Card: Global Design Center ........................................................................ 212
   7.2.2 Procurement Process with Procurement Cards .............. 213
   7.2.3 Implementing Procurement Cards ................................. 215
   7.2.4 Enhancements to Procurement Card Functionality .......... 219
7.3 Summary ................................................................................ 220

## 8 SAP SRM Business Workflow ......................................................... 221

8.1 Old SAP SRM Business Workflow ........................................... 221
   8.1.1 Create System User WF-BATCH ........................................ 223
   8.1.2 Maintain Standard Settings for SAP Business Workflow ........................................................................ 223
   8.1.3 Perform Task-Specific Customizing .................................... 225
   8.1.4 Define Conditions for Starting Workflows ....................... 226
   8.1.5 Define Recipient of Notifications ..................................... 226
   8.1.6 Special Features in Workflow ............................................. 227
Contents

8.2 The New SAP SRM Business Workflow ........................................ 229
  8.2.1 Overview of the New Workflow ........................................ 229
  8.2.2 Comparison of the New Workflow with the Old Workflow .......... 232
  8.2.3 Designing Approval Workflows Using the New Workflow .......... 235
  8.2.4 Configuring the New SRM Business Workflow ....................... 236
  8.2.5 Troubleshooting Tips and Tricks ....................................... 247

8.3 Summary ................................................................................ 247

9 Catalog Management ...................................................................... 249
  9.1 Evolution of SAP SRM Catalog Solutions .................................... 249
  9.2 SRM-MDM Catalog Overview .................................................... 251
  9.3 Implementing SRM-MDM Catalog ............................................. 254
    9.3.1 SRM-MDM Catalog Technical Architecture ......................... 254
    9.3.2 SAP NetWeaver Master Data Management Settings .......... 256
    9.3.3 SAP NetWeaver Exchange Infrastructure Settings ............ 264
    9.3.4 Process Customizing in SAP SRM and/or SAP ERP ............. 274
    9.3.5 Search User Interface Overview ....................................... 277
  9.4 Summary ................................................................................ 281

10 Sourcing .................................................................................... 283
  10.1 Case Study: OBECO Oil and Gas Corporation ............................ 284
  10.2 SAP SRM Sourcing — A Brief Overview of Functionalities .......... 286
    10.2.1 Sourcing Cockpit ............................................................ 286
    10.2.2 Quota Arrangements ...................................................... 290
    10.2.3 Vendor List ................................................................... 291
    10.2.4 Supplier Self-Registration and Qualification ...................... 291
    10.2.5 Sourcing with RFx (Tendering or Bidding) using the SRM Bidding Engine ............................................. 292
    10.2.6 Bidding with Collaboration ............................................. 295
    10.2.7 Live Auction (Reverse Auction) ....................................... 297
  10.3 Implementing Sourcing Functionalities ...................................... 300
  10.4 Summary ................................................................................ 315

11 Service Procurement .................................................................... 317
  11.1 Case Study: Techedge Inc. ....................................................... 318
  11.2 SAP SRM Service Procurement — A Brief Overview of Functionalities ............................................. 319
### Contents

11.3 Implementation of Service Procurement ........................................ 323  
11.3.1 System Landscape .............................................................. 323  
11.3.2 Configuring the Service Procurement Scenario ....................... 324  
11.4 Summary ........................................................................... 328  

#### 12 Contract Management ......................................................... 329  
12.1 SAP Contract Management Applications .................................... 330  
12.1.1 Outline Agreements in SAP ERP ......................................... 330  
12.1.2 Contract Management in SAP SRM ..................................... 331  
12.1.3 Contracts in SAP E-Sourcing .............................................. 331  
12.1.4 Contract Lifecycle Management using xCLM .......................... 331  
12.1.5 Comparison of SAP Applications in Contract Management .... 332  
12.2 Case Study: Centralized Contract Management ......................... 333  
12.3 SAP SRM Contract Management — A Brief Overview of Functionalities ...................................................... 334  
12.3.1 Contract Creation Process ................................................... 334  
12.3.2 Contract Fulfillment .......................................................... 338  
12.3.3 Contract Monitoring .......................................................... 338  
12.4.1 System Landscape .............................................................. 339  
12.4.2 Configuration Options in Contract Management ...................... 340  
12.4.3 Configuring the Contract Management Scenario ..................... 342  
12.5 Summary ........................................................................... 353  

#### 13 Supplier Self-Services with Materials Management Integration .... 355  
13.1 Supplier Enablement Overview ............................................... 356  
13.2 Case Study: Supplier Collaboration ........................................... 357  
13.3 SRM SUS with SAP Materials Management — Overview of Functionalities ...................................................... 358  
13.4 Implementation of Supplier Self-Services with Materials Management Integration ...................................................... 362  
13.4.1 System Landscape .............................................................. 362  
13.4.2 Settings in the Materials Management system ...................... 364  
13.4.3 Settings in the SRM SUS System ......................................... 374  
13.4.4 Settings in the SAP NetWeaver XI System ............................ 384  
13.4.5 Special Scenarios Mapping in SAP NetWeaver XI ................. 390  
13.4.6 Master Data ..................................................................... 392  
13.4.7 Troubleshooting and Tips for the MM-SUS Scenario .................. 394  
13.5 Summary ........................................................................... 399
14 Supplier Self-Services with SRM Enterprise Buyer Professional

14.1 EBP-SUS Scenario — A Brief Overview of Functionalities ....... 401
   14.1.1 Order Collaboration in the EBP-SUS Scenario .............. 402
   14.1.2 Applicability of the EBP-SUS Scenario ....................... 405
14.2 Implementing the EBP-SUS Scenario ........................................ 405
   14.2.1 Settings in the SRM EBP system ............................ 407
   14.2.2 Settings in the SRM-SUS System .............................. 411
   14.2.3 Settings in SAP NetWeaver XI .................................. 418
   14.2.4 Troubleshooting and Tips for the EBP-SUS Scenario .... 420
14.3 Summary ................................................................................ 421

15 SAP NetWeaver for SAP SRM .......................................................... 423

15.1 SAP SRM on SAP NetWeaver — A Brief Overview .................. 424
   15.1.1 SAP NetWeaver Portal ............................................ 426
   15.1.2 SAP NetWeaver XI ................................................ 427
   15.1.3 SAP NetWeaver BI .................................................. 432
15.2 Implementing SAP NetWeaver Components for SAP SRM .... 435
   15.2.1 Implementing SAP NetWeaver Portal ......................... 435
   15.2.2 Implementing SAP NetWeaver XI .............................. 436
   15.2.3 Implementing SAP NetWeaver BI Content for SAP SRM ........................................ 437
15.3 Summary ................................................................................ 439

16 FAQs, Troubleshooting Tips and Tricks in SAP SRM ........... 441

16.1 Frequently Asked Questions (FAQs) ........................................ 441
16.2 Troubleshooting Tips and Tricks .............................................. 448
16.3 Useful SAP Notes .................................................................... 459
16.4 Summary ................................................................................ 465

17 Customer Scenarios and Enhancements .............................. 467

17.1 Little-Known SAP SRM Scenarios ............................................ 468
   17.1.1 Lease Asset Management ........................................ 468
   17.1.2 Ordering Materials and External Staff from SAP PLM cProjects ........................................ 471
   17.1.3 Customer Service Outsourcing .................................. 472
   17.1.4 Design Collaboration with SAP PLM cFolders ............ 474
17.2 Enhancement Framework ....................................................... 475
17.3 BAdI Implementations and Customer Fields ....................... 476
  17.3.1 Customer Fields ........................................................ 477
  17.3.2 Determine Driver Function Modules for Backend
       Systems Integration ................................................... 479
  17.3.3 Define Grouping Criteria for Local Purchase Orders ..... 481
  17.3.4 Archive SAP SRM Documents ................................. 482
  17.3.5 Determine the Target Object in the Backend System ... 483
  17.3.6 Transfer Document Data to the Backend System ....... 484
  17.3.7 Change SAP XML Mapping ...................................... 485
17.4 Complex Customer Scenarios ............................................. 486
  17.4.1 Public Sector 2-Envelope Bidding Process .................. 486
  17.4.2 Enabling Different Price UOMs in SUS ....................... 489
17.5 Summary ........................................................................... 490

18 Conclusion ............................................................................ 491

Appendix .................................................................................. 493
  A Commonly Used Abbreviations ............................................. 495
  B References ........................................................................... 499
  C Useful Links ....................................................................... 501
  D Author Biographies .......................................................... 503

Index .......................................................................................... 505
SAP SRM is flexibly integrated with backend planning, inventory, and accounting systems. In this chapter, we will discuss in detail the different deployment scenarios possible to enable different levels of integration with backend ERP systems.

4 SAP SRM Deployment Scenarios

SAP Supplier Relationship Management (SAP SRM) enables organizations to efficiently source and procure all categories of products, that is, direct materials, indirect materials, and services, and can be integrated with any backend planning, inventory, and accounting systems. SAP SRM provides four deployment scenarios, including the classic, extended classic, standalone, and decoupled scenario, and companies can decide on the level of integration with backend planning and accounting systems by implementing the appropriate deployment scenario. In this chapter, we will first provide you with an overview of the four possible deployment scenarios and then discuss them in detail.

SAP SRM provides an integrated enterprise procurement platform that enables integration of procurement with design, planning, inventory, and financial applications. SAP SRM is seamlessly integrated with the SAP ERP application and can be integrated with other non-SAP backend ERP applications as well. Depending on the system that you want to be the main purchasing application, there are four scenarios of integration with backend ERP applications. Remember, as an SAP SRM consultant you will play varied roles during a deployment: from a business process expert during the design phase to becoming a product expert during realization. We briefly reviewed these scenarios in Chapter 2 and will start with a brief recap of them in this chapter:

- **Local scenario or standalone scenario**
  In the local or standalone scenario, all procurement documents are processed in the SAP SRM system itself. Procurement requisitions in the form of shopping carts and follow-on documents, such as purchase orders, goods receipts, and invoices, are processed in the SAP SRM system. Only the invoices are integrated with the backend financial accounting system and payments are made from the backend accounting system.

- **Classic scenario**
  In the classic scenario, the shopping cart is processed in SAP SRM and the follow-on documents are processed in the backend ERP system. Goods receipts or invoices can be created either in SAP SRM or in the backend system.
Extended classic scenario
In the extended classic scenario, the shopping cart and the follow-on documents are processed in SAP SRM. Purchase orders are replicated to the backend system. However, changes to purchase orders can be made only in SAP SRM. Goods receipts or invoices can be created either in SAP SRM or in the backend system.

Decoupled scenario
Officially, SAP SRM does not have a scenario called decoupled. However, this scenario name is loosely used to indicate the ability to use all of the previous three scenarios in parallel. That is, you can run all of the previous scenarios in parallel based on product category. For example, you can specify that services are processed in SAP SRM and stock items are processed in the backend system. By using a Business Add-In (BAdI), you can define your rules on whether the purchase order should be created in SAP SRM or in the backend system.

We will now discuss the four deployment scenarios in more detail, examining for each the applicability of the scenario, the process flow, and, with the exception of the decoupled scenario, the important settings that determine the scenario.

4.1 The Standalone or Local Scenario
In a standalone scenario, all procurement processes are executed in SAP SRM, and shopping carts and other procurement documents are processed in SAP SRM. Only final invoice data is sent to the backend accounting system. Account assignments are checked locally with accounting data defined in SAP SRM. Figure 4.1 illustrates the standalone scenario.

4.1.1 Applicability of the Standalone Scenario
The standalone scenario is applicable for the following customer types:

- Customers who do not have an operational backend system for materials management and have only financial accounting systems.
- Customers who want to move all procurement activity for selected categories to the SAP SRM system. This also enables companies to reduce the load on the backend procurement system by transferring buyers who deal in these selected categories.
- Customers who do not have their own product data, those who want to maintain only minimal product data, and those who want to rely on supplier catalogs.
- Customers who want to use procurement card functionalities.
4.1\hspace{1cm}105

Customers who want to use all of the functionalities in the service procurement scenario.

Customers who want to involve suppliers in procurement transactions using Supplier Self-Service (SUS) integration with SAP SRM.

Note
From SAP SRM 2007 on, the procurement card functionality is also available in the extended classic scenario.

4.1.2 Process Flow
Figure 4.1 also illustrates the standalone scenario process flow. The process is as follows:

1. An employee searches the catalogs and creates an online shopping cart for his requirements.
2. The system triggers an approval workflow based on the workflow start conditions defined in the configuration settings. The workflow is routed to the mailbox of the approving manager, who approves or rejects the shopping cart.

3. If the shopping cart is approved, the system creates a purchase order in the SAP SRM system. If the data is incomplete, the shopping cart is moved to a purchaser’s worklist in sourcing (commonly referred to as the sourcing cockpit) from where the purchaser creates the purchase order.

4. The goods receipt for materials or service entry sheet for services is created in the SAP SRM system as confirmation.

5. An invoice is created in the SAP SRM system, which creates an accounting document in the backend system.

### 4.1.3 Important Settings That Determine the Standalone Scenario

The following settings determine the standalone scenario:

- Product categories are created in SAP SRM directly, that is, local product categories.
- The SAP SRM system is defined as the local system in the configuration setting Define Backend Systems.
- An accounting system is defined as the backend system in the configuration setting Define Backend Systems.
- The target system for the product category should be the SAP SRM system in the configuration setting Define Backend System for Product Category. You can also use the standalone scenario using backend product categories with this setting. Optionally, BAdI BBP_DETERMINE_LOGSYS is implemented to determine the target system as the SAP SRM system.

### 4.2 The Classic Scenario

In a classic scenario, the SAP SRM system is used mainly to capture procurement requisitions from employees in the form of shopping carts. All other procurement activities take place in the backend materials management system.

### 4.2.1 Applicability of the Classic Scenario

The classic scenario is applicable to customers who have a strong backend procurement system and where buyers do not want to use multiple systems for their operations. However, such customers may want to enable large numbers of employees to create requisitions with minimal or no training. If these customers want to use special purchase order features available in SAP ERP, such
as one-time-vendor purchase order, partner functions, external services with many outline levels, and complex pricing with delivery costs, then the classic scenario is recommended. Classic scenario is also recommended for customers who want to involve suppliers in procurement transactions using SUS integration with Materials Management (MM).

### 4.2.2 Process Flow

Figure 4.2 illustrates the classic scenario process flow, which is as follows:

1. An employee searches the catalogs and creates an online shopping cart for his requirements. The employee can also view the stock status for the material.
2. The system triggers an approval workflow based on the workflow start conditions defined in the configuration settings. The workflow is routed to the mailbox of the approving manager, who approves or rejects the shopping cart.
3. If the shopping cart is approved, the system creates a follow-on document in the backend system. The settings in the configuration setting `Define objects in backend system` determine the type of follow-on document. The following settings are possible for each product category:
   - If stock for the material is available on the requested date in the backend system, you can specify that a reservation (material issue requisition) is created.
Settings can be configured in such a way that the system always creates a reservation if the material belongs to a material type that is subjected to inventory management in the backend system.

Settings can also be configured in such a way that the system never creates a reservation and always creates either a purchase requisition or purchase order.

Settings can be configured to always create purchase requisitions in the backend system.

The system can be configured to create a purchase order, if the shopping cart data is complete. If the data is not complete, the system creates a purchase requisition.

Optionally, you can use customer-specific rules to determine the backend object by implementing BAdI BBP_TARGET_OBJTYPE.

If the system creates a purchase requisition in the backend system, purchasers need to process the requisition and create a purchase order in the backend system.

The purchase order is available only in the backend system. However, requisitioners can check the status of the shopping cart and view the essential purchase order information in the SAP SRM system, also.

The goods receipt for materials or service entry sheet for services is created directly in the backend system. Alternatively, users can also create the confirmations in the SAP SRM system and the system automatically creates a goods receipt in the backend system.

The invoice can be entered directly in the backend system. Alternatively, users can create an invoice in the SAP SRM system, which creates an invoice document in the backend system.

### 4.2.3 Important Settings that Determine the Classic Scenario

The following settings are required for the classic scenario:

- At least one backend materials management system and accounting system is connected to the SAP SRM system and defined in the configuration setting Define Backend Systems.
- Product categories from the backend procurement system are replicated and used in the SAP SRM system.
- The target system for each product category is the backend system in the configuration setting Define Backend Systems for Product Category. Optionally, BAdI BBP_DETERMINE_LOGSYS is implemented to determine the backend system based on shopping cart data.
The extended classic scenario should not be activated in the configuration setting *Activate Extended Classic Scenario*. If the extended classic scenario is activated, then BAdI BBP_EXTLOCALPO_BADI should be implemented to enable the classic scenario based on customer-defined rules.

### 4.3 The Extended Classic Scenario

In an extended classic scenario, the procurement process takes place in the SAP SRM system. The purchase order is created in the SAP SRM system and a read-only copy of the purchase order is replicated to the backend system. Goods receipts and invoices can be entered either in the backend system or in the SAP SRM system.

#### 4.3.1 Applicability of the Extended Classic Scenario

The extended classic scenario is applicable to customers who want sophisticated procurement functionalities in SAP SRM, such as the following:

- Purchase order response from the vendor can be captured in SAP SRM. Differences between purchase order and purchase order response, if any, can be approved by the purchaser in an interactive user interface.
- The full sourcing capabilities of SAP SRM are available in the extended classic scenario.
- Direct material procurement is enabled in the extended classic scenario only.
- Sophisticated workflow functionality is available in SAP SRM.
- Entry of confirmation is easier in SAP SRM compared to backend ERP. In SAP ERP, goods receipt for materials and service entry for services are done in two different transactions whereas in SAP SRM both goods receipts and service confirmations are done in the same transaction. In addition, SAP SRM also provides approval workflow for confirmations.
- Procurement card functionality is available in the extended classic and standalone scenarios only.

#### 4.3.2 Process Flow

Figure 4.3 illustrates the extended classic scenario process flow, which is as follows:

1. An employee searches the catalogs and creates an online shopping cart for his requirements. The employee can also view the stock status, if the material used is a stock material.
2. The system triggers an approval workflow based on the workflow start conditions defined in the configuration settings. The workflow is routed to the mailbox of the approving manager, who approves or rejects the shopping cart.

3. If the shopping cart is approved, the system creates a purchase order in the SAP SRM system. If the data is incomplete, the shopping cart is moved to the sourcing cockpit for further action from the purchaser.

4. In the extended classic scenario, purchase orders can be created in the following ways:
   - From a shopping cart
   - From an external requirement created in the backend system and transferred to SAP SRM
   - Directly in SAP SRM from the Transaction “Create purchase order”
   - From the winning bid in a bidding or reverse auction process

5. The purchase order is created in the SAP SRM system. A copy of the purchase order is replicated to the backend system. The purchase order in SAP SRM is the leading purchase order, and any changes to the purchase order can only be made in SAP SRM. The data replicated to the backend system can be influenced by implementing BAdI BBP_ECS_PO_OUT_BADI. For example, a purchasing organization in SAP SRM can be mapped to a purchasing organization in SAP ERP using this BAdI.
6. The purchase order response from the supplier can be entered directly in SAP SRM or updated automatically via XML communication. The supplier may indicate a different delivery date or a different price in the response. The differences can be approved or rejected by the purchaser in an interactive user interface. A workflow can also be activated for purchase order response approvals.

7. The goods receipt for materials or service entry sheet for services is created directly in the backend system. Alternatively, users can also create the confirmations in the SAP SRM system and the system automatically creates a goods receipt in the backend system.

8. Invoices can be entered directly in the backend system. Alternatively, users can create invoices in the SAP SRM system, which in turn creates an invoice document in the backend system.

4.3.3 Important Settings that Determine the Extended Classic Scenario

The following settings are required for the extended classic scenario:

- At least one backend materials management system and accounting system is connected to the SAP SRM system and defined in the configuration setting Define Backend Systems.
- Product categories from the backend procurement system are replicated and used in the SAP SRM system.
- The target system for each product category is the backend system in the configuration setting Define Backend Systems for Product Category. Optionally, BAdI BBP_DETERMINE_LOGSYS is implemented to determine the backend system.
- The extended classic scenario is activated in the configuration setting Activate Extended Classic Scenario. Alternatively, BAdI BBP_EXTLOCALPO_BADI is implemented to control the extended classic scenario based on customer-defined rules.
- If the backend system is an SAP R/3 version lower than 4.6B, you must define local purchasing organizations and purchasing groups.
- If the backend system is an SAP R/3 version 4.6B or higher, you need to map the purchasing group used in the purchase order to the backend purchase group in one of the following ways:
  - Use a backend purchasing organization and purchasing group in the shopping cart and purchase order.
  - Use BAdI BBP_PGRP_FIND to determine a backend purchasing group in the shopping cart.
4. If a local (created in SAP SRM without reference to a backend system) purchasing group and purchasing organization are used, then a valid backend purchasing group is assigned to the RFC user that created the backend purchase order. This assignment is made in the backend system using user parameter EKG in Transaction code SU01.

- Implement the user exit of the BAPIs BAPI_PO_CREATE1 (EXIT_SAPL2012_001 and EXIT_SAPL2012_003), and BAPI_PO_CHANGE (EXIT_SAPL2012_002 and EXIT_SAPL2012_004) to determine the purchasing group with a customer-specific logic.

4.4 The Decoupled Scenario

As mentioned earlier in this chapter, SAP SRM officially does not have a scenario called decoupled. However, as also mentioned earlier, this scenario name is loosely used to indicate the ability to use the other three scenarios in parallel. SAP recognizes that the procurement strategy for each category of purchases can be different and any procurement solution should offer flexibility during implementation to cater to all requirements. Hence, SAP SRM provides the flexibility to implement all three scenarios in parallel, based on customers’ requirements.

4.4.1 Applicability of the Decoupled Scenario

Companies that wish to fully leverage the flexibility offered by SAP SRM use the decoupled scenario. For example, a company might want to use the standalone scenario for certain indirect materials and routine services, the classic scenario for stock materials so that inventory and planning capabilities of backend materials management system can be utilized, and the extended classic scenario for purchases where flexibility and greater collaboration with suppliers is required in purchase order responses.

4.4.2 Process Flow

Figure 4.4 illustrates the decoupled scenario process flow. The process is as follows:

1. An employee searches the catalogs and creates an online shopping cart for his requirements. The employee can also view the stock status for the material.

2. The system triggers an approval workflow based on the workflow start conditions defined in the configuration setting. The workflow is routed to the mailbox of the approving manager, who approves or rejects the shopping cart.
3. Alternatively, an external requirement from the backend system is received in the SAP SRM system.

4. The system verifies whether the product category used is a local SAP SRM product category. If the product category is a backend product category, the system verifies whether the target system defined in the configuration setting Define backend system for product category is a local SAP SRM system. Processing of such shopping cart items is handled in SAP SRM as a standalone scenario. On approval of such a shopping cart, the system creates a purchase order in the SAP SRM system. If the data is incomplete, the shopping cart is moved to the sourcing cockpit from where the purchaser creates the purchase order. Goods receipts or service confirmations and invoices are created in SAP SRM. Accounting documents from invoice postings are updated in the backend accounting system.

5. If the shopping cart does not belong to a standalone scenario, the system verifies whether the extended classic scenario is activated in the configuration setting Activate extended classic scenario. If the setting is activated, the system processes the shopping cart as described in the extended classic scenario.

6. If the extended classic scenario is not activated, the system checks whether the BAdI to control the extended classic scenario (BBP_EXTLOCALPO_BADI) is implemented. If the BAdI is implemented, then the system verifies the shopping cart data with the conditions specified in the BAdI. If the condi-
114

isions in the BAdI are met, then the system processes the shopping cart as described in the extended classic scenario.

7. If the extended classic scenario does not apply to the shopping cart, then the system processes the shopping cart as per the classic scenario process.

Let’s now move on to learning about deployment scenarios.

### 4.5 Deployment Scenario Implementation Settings

For quick reference, Table 4.1 summarizes the settings that determine a deployment scenario in an implementation:

<table>
<thead>
<tr>
<th>Scenario</th>
<th>Settings</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>Standalone</td>
<td>▶ The product category used in the shopping cart should be local.</td>
<td>If a product category is created in the SAP SRM system, then it is called local.</td>
</tr>
<tr>
<td></td>
<td>▶ In the configuration setting <code>Define backend systems for product category</code> OR in BAdI BBP_DETERMINE_LOGSYS, the target system should be the SAP SRM system.</td>
<td></td>
</tr>
<tr>
<td>Classic</td>
<td>▶ The product category used in the shopping cart should be the backend product category.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>▶ In the configuration setting <code>Define backend systems for product category</code> OR in BAdI BBP_DETERMINE_LOGSYS, the target system should be the backend system.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>▶ The extended classic scenario should not be activated in the configuration setting <code>Activate Extended Classic Scenario</code>.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>▶ If the extended classic scenario is activated in configuration setting <code>Activate Extended Classic Scenario</code>, then BAdI BBP_EXTLOCALPO_BADI should be implemented.</td>
<td></td>
</tr>
<tr>
<td>Extended classic</td>
<td>▶ The product category used in the shopping cart should be the backend.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>▶ In the configuration setting <code>Define backend systems for product category</code>, the target system should be the backend system OR the target system determined in BAdI BBP_DETERMINE_LOGSYS should be the backend system.</td>
<td></td>
</tr>
</tbody>
</table>

Table 4.1 Determination of Deployment Scenarios
Let’s compare deployment scenarios now.

## 4.6 Comparison of Deployment Scenarios

A comparison of the deployment scenarios is given in Table 4.2.

<table>
<thead>
<tr>
<th>Scenario</th>
<th>Settings</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>Extended classic</td>
<td>- The extended classic scenario should be activated in the configuration setting <em>Activate Extended Classic Scenario</em>.&lt;br&gt;- If the extended classic scenario is not activated in the configuration setting <em>Activate Extended Classic Scenario</em>, then BAdI BBP_EXTLOCALPO_BADI should be implemented.</td>
<td></td>
</tr>
<tr>
<td>Decoupled scenario</td>
<td>- BAdI BBP_EXTLOCALPO_BADI should be implemented along with the settings described for the previous scenarios.</td>
<td></td>
</tr>
</tbody>
</table>

Table 4.1 Determination of Deployment Scenarios (Cont.)

### Table 4.2 Comparison of Deployment Scenarios

<table>
<thead>
<tr>
<th>Item</th>
<th>Classic</th>
<th>Extended Classic</th>
<th>Standalone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Indirect material procurement (requirement with account assignment)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Shopping cart</td>
<td>Created in SAP SRM.</td>
<td>Created in SAP SRM.</td>
<td>Created in SAP SRM.</td>
</tr>
<tr>
<td>Shopping cart approval</td>
<td>Done in SAP SRM.</td>
<td>Done in SAP SRM.</td>
<td>Done in SAP SRM.</td>
</tr>
<tr>
<td>Shopping cart follow-on documents without sourcing</td>
<td>Purchase requisition, reservation, or purchase order in the backend system.</td>
<td>Purchase order in SAP SRM; purchase order copy is available in the backend system.</td>
<td>Purchase order in SAP SRM.</td>
</tr>
<tr>
<td>External requirements</td>
<td>Purchase requisition is created in the backend system and transferred to SAP SRM as a shopping cart in the sourcing cockpit.</td>
<td>Purchase requisition is created in the backend system and transferred to SAP SRM as a shopping cart in the sourcing cockpit.</td>
<td>Purchase requisition is created in the backend system and transferred to SAP SRM as a shopping cart in the sourcing cockpit.</td>
</tr>
<tr>
<td>Approval of external requirements</td>
<td>Only approved purchase requisitions are transferred from the backend. No approval in SAP SRM.</td>
<td>Only approved purchase requisitions are transferred from the backend. No approval in SAP SRM.</td>
<td>Only approved purchase requisitions are transferred from the backend. No approval in SAP SRM.</td>
</tr>
</tbody>
</table>
### SAP SRM Deployment Scenarios

<table>
<thead>
<tr>
<th>Item</th>
<th>Classic</th>
<th>Extended Classic</th>
<th>Standalone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Purchase order creation</td>
<td>Purchase order is created in the backend system from the shopping cart process or from the sourcing process.</td>
<td>Purchase order is created in SAP SRM from the shopping cart process, from the sourcing process, or directly from the “Create purchase order” transaction. A copy is created in the backend.</td>
<td>Purchase order is created in SAP SRM only.</td>
</tr>
<tr>
<td>Purchase order change</td>
<td>Purchase order is maintained only in the backend system.</td>
<td>Changes can be done only in SAP SRM.</td>
<td>Changes can be done only in SAP SRM.</td>
</tr>
<tr>
<td>Purchase order display</td>
<td>Complete document in the backend system and important data in the shopping cart follow-on documents.</td>
<td>Both SAP SRM and the backend system.</td>
<td>SAP SRM only.</td>
</tr>
<tr>
<td>Goods receipt or service entry</td>
<td>Backend system (can be entered as confirmation in SAP SRM also).</td>
<td>Backend system (can be entered as confirmation in SAP SRM also).</td>
<td>Confirmations are entered in SAP SRM only.</td>
</tr>
<tr>
<td>Invoice</td>
<td>Backend system (can be entered in SAP SRM also).</td>
<td>Backend system (can be entered in SAP SRM also).</td>
<td>Entered in SAP SRM only (accounting document is created in the backend).</td>
</tr>
<tr>
<td>Use of SUS</td>
<td>Use SUS with MM. (Refer to Chapter 13).</td>
<td>Not supported fully. Refer to SAP Note 543544.</td>
<td>Use SUS with SAP SRM (refer to Chapter 14).</td>
</tr>
<tr>
<td>Use of account assignment categories with special stocks in SAP ERP</td>
<td>Not supported (See SAP Note 586231).</td>
<td>Not supported (See SAP Note 586231).</td>
<td>Not supported (See SAP Note 586231).</td>
</tr>
<tr>
<td>Use of procurement cards</td>
<td>Not supported.</td>
<td>Supported from SAP SRM 2007 on.</td>
<td>Supported.</td>
</tr>
</tbody>
</table>

Table 4.2 Comparison of Deployment Scenarios (Cont.)
In this chapter, you learned that SAP SRM can be flexibly integrated with back-end ERP systems. Customers can choose the level of integration depending on their organization’s requirements. This flexibility ensures that customers are not left with rigid rules in their procurement processes and they can choose the processes based on the requirements of each product category.

<table>
<thead>
<tr>
<th>Item</th>
<th>Classic</th>
<th>Extended Classic</th>
<th>Standalone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Direct material procurement (requirement without account assignment i.e., order as direct material)</td>
<td>Created in SAP SRM with ‘Order as Direct material.’</td>
<td>Created in SAP SRM with ‘Order as Direct material.’</td>
<td>Not applicable.</td>
</tr>
<tr>
<td>Shopping cart</td>
<td>Created in SAP SRM with ‘Order as Direct material.’</td>
<td>Created in SAP SRM with ‘Order as Direct material.’</td>
<td>Not applicable.</td>
</tr>
<tr>
<td>Shopping cart follow-on documents without sourcing</td>
<td>Purchase order in SAP SRM; purchase order copy is available in the backend system.</td>
<td>Purchase order in SAP SRM; purchase order copy is available in the backend system.</td>
<td>Not applicable.</td>
</tr>
<tr>
<td>External requirements</td>
<td>Purchase requisition is created in the back-end system and transferred to SAP SRM as a shopping cart in sourcing.</td>
<td>Purchase requisition is created in the back-end system and transferred to SAP SRM as a shopping cart in sourcing.</td>
<td>Not applicable.</td>
</tr>
<tr>
<td>Approval of external requirements</td>
<td>Only approved purchase requisitions are transferred from the backend. No approval in SAP SRM.</td>
<td>Only approved purchase requisitions are transferred from the backend. No approval in SAP SRM.</td>
<td>Not applicable.</td>
</tr>
<tr>
<td>Purchase order creation</td>
<td>Purchase order is created in SAP SRM. A copy is created in the backend.</td>
<td>Purchase order is created in SAP SRM. A copy is created in the backend.</td>
<td>Not applicable.</td>
</tr>
<tr>
<td>Purchase order change</td>
<td>Purchase order can be changed in SAP SRM only.</td>
<td>Purchase order can be changed in SAP SRM only.</td>
<td>Not applicable.</td>
</tr>
<tr>
<td>Use of SUS</td>
<td>Not supported fully. Refer to SAP Note 543544.</td>
<td>Not supported fully. Refer to SAP Note 543544.</td>
<td>Not applicable.</td>
</tr>
</tbody>
</table>

**Table 4.2** Comparison of Deployment Scenarios (Cont.)

**4.7 Summary**

In this chapter, you learned that SAP SRM can be flexibly integrated with back-end ERP systems. Customers can choose the level of integration depending on their organization’s requirements. This flexibility ensures that customers are not left with rigid rules in their procurement processes and they can choose the processes based on the requirements of each product category.
In Chapter 5, we will discuss scenarios in operational procurement and implementation of self-service procurement. Also, the configuration settings mentioned in this chapter are explained in detail in Chapter 5.
Index

2-Envelope Bidding  486

A

Account assignment  104, 156
Account assignment category  157
Adapter engine  430
Adobe document server (ADS)  212
Adobe interactive form  197
ADS  201
Advanced Planning and Optimization (APO)  462
Advanced shipping notification (ASN)  360
ALEAUD  372
Alert  337
Alert management  346
Alert threshold  347
Alert workflows  226
ALY  365
Application gateway  324, 363, 406
Application Linking and Enabling (ALE)  97
Distribution model  98
Application monitors  101
ASAP  362
Attachment  168, 171
Attributes  90
Auction  297
Authorization object  205
Automation  33
Automotive  31

B

Backend system  104, 106, 107, 108
BAdl  71, 169
BBP_ACCCAT_MAP_EXP  159
BBP_ACCCAT_MAP_IMP  159
BBP_ALERTING  346
BBP_AVL_DETERMINE  304
BBP_BID_EVAL_DISPLAY  461
BBP_BS_GROUP_BE  136
BBP_CAT_CALL_ENRICH  263
BBP_CHANGE_SF_BID  305
BBP_CREATE_RFQ_IN_DPE  287
BBP_CREATE_BE_PO_NEW  169
BBP_CREATE_BE_RQ_NEW  169
BBP_CREATE_PO_BACK  169
BBP_CTR  341
BBP_CTR_BE_CREATE  341
BBP_CTR_INIT_UP  341, 462
BBP_CTR_INIT_UP_PI  342
BBP_CTR_STAT  350
BBP_CUF_BADI_2  219
BBP_DET_TAXCODE_BADI  154
BBP_DETERMINE_ACCT  160
BBP_DETERMINE_LOGSYS  106, 108, 111, 287, 294, 341, 344
BBP_DOC_CHANGE_BADI  220, 398
BBP_DOC_CHECK_BADI  462
BBP_ECS_PO_OUT_BADI  110
BBP_EXTLOCALPO_BADI  109, 113, 135
BBP_F4_READ_ON_ENTRY  95
BBP_FREIGHT_BADI  155
BBP_GET_VMDATA_CP  97
BBP_GROUP_LOC_PO  303, 462
BBP_LONGTEXT_BADI  148, 344
BBP_MSG_CTRL_CUST  95
BBP_OFFLINE_APP_BADI  246
BBP_OUTPUT_CHANGE_SF  168
BBP_PC_ACLPAY_BADI  219
BBP_PGRP_FIND  111, 134
BBP_QA_REDETERM_CTR  290
BBP_SAPXML1_IN_BADI  397, 421
BBP_SAPXML1_OUT_BADI  276
BBP_SAVE_BID_ON_HOLD  303
BBP_SC_TRANSFER_BE  136
BBP_SC_TRANSFER_GROUPED  287
BBP_SC_VALUE_GET  453
BBP_SKILLS  325
BBP_SOS_BADI  290
BBP_SOURCING_BADI  287
BBP_SRC_DETERMINE  289, 302
BBP_TARGET_OBJTYPE  108, 127
BBP_TAX_BADI  156
BBP_TRANSFER_GROUP  303
BBP_TREX_BADI  327
BBP_UNPLAN_ITEM_BADI  327
BBP_VERSION_CONTROL  302, 344
BBP_WFL_APPROV_BADI  227, 233
BBP_WFL_SECURE_BADI  228
DOC_PERSONALIZE_BCS  168
FILL_DUMMY_CONTACTPERSON  304

505
Index

ME_TAX_FROM_ADDRESS  156
PLM_CATALOG_IF  196
ROS_BUPA_DATA_CHECK  291
ROS_CUST_WEL_TXT  291
ROS_REQ_CUF  291
Bank statement  214
BAPI
BAPI_PO_CHANGE  112, 134
BAPI_PO_CREATE1  112, 134
BBP_PCSTAT  98
META_PO_CREATE  480
Bid  166
Bid invitation  293
Bidder  32
Bidding engine (BE)  46, 65, 292
Bidding engine analytics  58
Brazil  447
BRF event  230
BRF group  244
Budget  227, 234
Business Application Programming Interface (BAPI)  75
Business package  426
Business partner  30, 86, 130
Business Rule Framework (BRF)  221, 229, 441
Business Server Pages (BSP)  375
Business system  269, 386
Business-to-Business (B2B) procurement 32

C
Calculation schema  164
Call structure
Integrated  131
Standard  131
Card company  214
Cardholder  217
Cascading auctions  298
Case study  121, 198, 212, 284, 318, 333, 357
Catalog  32, 55, 194
Catalog Content Management (CCM)  66
Catalog management  45
Category management  45, 46
CCM catalog  131
Central User Administration (CUA)  461
cFolders  171, 295, 306, 356, 446
Change list  389
Class type  365
Classic scenario  58, 103, 106, 127, 219
Collaborative replenishment  357
Communication channel  270, 387
Company code  89, 156
Components  38
Condition group  165
Condition type  162, 345
Confirmation  33, 108, 111, 124
Confirmation control  360
Confirmation control key  360
Consignment stock  361
Content manager  251
Contract  130, 166
Contract authoring  329
Contract confidentiality  336
Contract fulfillment  338
Contract hierarchies  336, 352
Contract Lifecycle Management (CLM)  329
Contract management  45, 329
Contract monitoring  58
cProjects  65, 356, 468, 471
Credit memo  374
Currency  71, 77
Customer  468
Customer fields  396, 397, 420, 455, 477
Customer Relationship Management (CRM)  468
Customer service  473

D
Dangerous goods  38
Data manager  252
Decision set  231
Decision type  231, 242
Decoupled scenario  59, 104, 112
DELINS  371
Demand aggregation  34
DESADV  372
Design collaboration  356
Direct materials  37, 109
Dispute management  199
Distribution model  366
DMS  352
Document Management System  169
Document type  343
Download monitor  83
Duet  67
Duplicate invoice  207
Dynamic attributes  304
Index

E

eClass 251
ECLViewer 451
Electronic Data Interchange (EDI) 197, 355, 368
Electronic Request for Quotation/Proposal (eRFx) 283
Email 201
Email integration 311
Enhancement framework 475
Enhancement spot
  BBP_BDI_MAPPING_SAPXML1 471
Enrich product 252
Enterprise Buyer Professional (EBP) 34, 46, 48, 65, 426
Enterprise Resource Planning (ERP) 29
Enterprise Services Architecture (ESA) 423
EPRTRANS 192
ERP 30
ERS 370
E-sourcing 331
Evaluated Receipt Settlement (ERS) 404
Evaluation ID 230
Event 229
  Linkage 225, 237
  Schema 142, 346
Exception 200
Exchange rate 71
Exchange rate thresholds 336
Exits
  ACCID001 219
  BBPP001 219
  CL_BBP_SMTP_INBOUND_INV 212
  EXIT_SAPL2012_001 134
  EXIT_SAPL2012_002 134
  EXIT_SAPL2012_003 134
  EXIT_SAPL2012_004 134
  EXIT_SAPLACC1_031 219
  EXIT_SAPLEINM_002 374
  MCDOKZNR 170
  MEREQ001 220
  MM06E001 374
  MM06E005 220
Expression 230
Expression of Interest (EOI) 293
Extended classic scenario 59, 104, 109, 134, 212
External requirement 185
External web service 129, 263, 274

F

Factored-cost bidding 298
Freight 154
Frequently Asked Questions (FAQs) 361, 441
Full text search 337
Function type 173

G

GL account 160
Global contract 34
Global Outline Agreement (GOA) 166, 331, 462
Global spend analysis 432
Globalization 33
Goods receipt 106, 108, 111, 124, 360
Goods receipt (GR) notification 374
GR notification 360
Group condition 164
GSVERF 371

H

HR 460

I

IDoc 359
  ACC_GOODS_MOVEMENT02 215
  ACPAY 219
  ACPAY01 215
  BBP_PCSTAT01 214, 218
  STPPOD.DELVRY03 374
Import manager 252
Import server 252
Inbound delivery 360
Inbound mail 311
India 447
India localization 360
Indirect materials 37
Info record 289, 349
Initial upload 335
Integrated call structure 274
Integration Builder 269, 387, 428
Integration directory 269, 387, 428
Integration engine 266, 377, 408, 430
Integration Repository 270, 388, 428
Integration scenarios 269, 387
Index

Integration server 269, 386
Interface determination 273
Internet Pricing Configurator (IPC) 161
Invoice 108, 111, 124, 361, 372, 404
Invoice exception 205
Invoice Management System (IMS) 120, 197
Invoice monitor 201, 203, 205
Invoice simulation 175, 177
Invoice verification 199

J
Java applet 171, 181
Just-in-time 38

K
Key mapping 261
Key performance indicator (KPI) 434

L
LAC 297, 463
Landscape 363
Lease Asset Management (LAM) 468
Lexicographical 78
Limit 349
Limit purchase order 180
Limit shopping carts 49
Live auction cockpit
see also LAC 297
Live Auction Cockpit (LAC) 46, 65
Local scenario 103
Location 89
Logical system 131
Name 73
Logistics invoice verification 373
Lookup tables 258
Lotting 298

M
Maintenance order 192
Maintenance, repair, and operations (MRO) 48
Maintenance, Repair, and Overhaul (MRO) 87
Make-to-order 38
Make-to-stock 38
Mask 253, 262
Mass changes 336
Material 82
Group 71, 82
Type 82
Materials Management (MM) 357
Maverick buying 31
MDM CLIX 251
MDM console 251
MDM generic extractor 256, 258
Means of transport 383
Message control 176, 178
Message schema 368
Message server 267, 385
Message type 365
ACC_GOODS_MOVEMENT 98, 219
ACLPAY 98, 219
BBPCO 98
BBPIV 98
CREMAS 365
MBGMCR 98
Z_CREMAS_SUSMM 365
Microsoft Visio 252
Middleware 463

N
Named search 253, 262
NetWeaver 423
Network plan type 194
Nonstock materials 38
Notification 226
Number range 88
Confirmation 139
Invoice 139
Purchase order 137
Purchase order response 138
Shopping cart 135

O
OCI Mapping 278
OEM 39
Office supplies 32
Offline approval 228, 233
Oil and gas 31
One-time vendor 205
Open Catalog Interface (OCI) 51, 54, 66, 130, 192, 250, 253, 263
Operational contracts 331
Operational procurement 45, 48, 119
Operational purchasing analysis 58
ORDCHG 372
Order acknowledgement 360
Order collaboration 33, 355
Order response 360, 403
Order type 194
Organizational plan 90, 133, 188, 234, 275, 326, 379
Organizational structure 61, 85
Organizational unit 86
Outbound parameter 372
Outline agreement 330
Output 167
Output message type 368
Outsourcing 468

P
Partner determination procedure 174
Partner function 172
Partner profile 348, 370
Partner profiles 99
Partner schema 142, 172, 174
P-card 212
PDF form 167
Personal Object Work List (POWL) 442
Personnel number 217
Plan-driven procurement 50, 92, 120, 183
Planned delivery costs 205
Planning plant 194
Plant 89
Plant maintenance (PM) 192
PLM 295
PO 403
Port 364, 385
Prefix number 224
Price variance 180, 205
Pricing 302, 344
Pricing procedure 345
Privacy 310, 381
Process levels 230, 238
Process schema 230, 240
Process schema evaluation 230
Procurement card (P-Card) 49, 104, 105, 109, 120, 197, 212
Procurement models 42
Center-led 43
Centralized 42
Decentralized 43
Product 32, 165
Catalog 129
Categories 307
Category 71, 126
Hierarchy 85
Lifecycle Management (PLM) 356
Linkage 165
Master 61, 70
Schema 251
Segmentation 36
Vendor linkages 288
Program
/CCM/CLEANUP_CATALOG 454
/SAPSRM/OFFLINEAPPROVALSEND 246
BBP_ANALYSE_PERFORMANCE 452
BBP_ATTR_COPY_ACCESS_RIGHTS 460
BBP_CND_CUSTOMIZING_CHECK 162
BBP_CONTRACT_CHECK 347
BBP_CONTRACT_INITIAL_UPLOAD 335, 341
BBP_CONTRACT_MASS_UPDATE 352
BBP_COPY_FL_INFO_TO_ITEM 398
BBP_EXTREQ_TRANSFER 191
BBP_GET_CURRENCY 77
BBP_GET_EXRATE 77
BBP_GET_STATUS_2 101
BBP_GET_VENDOR_MAPPING 399
BBP_IV_AUTO_COMPLETE 202
BBP_LA_CREATE_QUOTATION 452
BBP_LOCATIONS_GET_ALL 454
BBP_ORGANIZATION_GETDETAIL 399
BBP_SC_TRANSFER_GROUPED 303, 462
BBP_TREX_INDEX_ADMIN 210, 347
BBP_UPDATE_MAPPING 96
BBP_UPDATE_PORG 95
BBP_UPLOAD_PAYMENT_TERMS 95
BBP_UPLOAD_QM_SYSTEMS 95
BBP_VENDOR_READ_DETAIL 399
BBP_VENDOR_SYNC 97
BBP_CCRECN 215, 219
CLEAN_REQREQ_UP 100, 211, 460
HRALXSYNC 89
IMS_FL_DOUBLECHECK 210
RRBP_IMS_MAIL_PROCESS 202
REPAIR_BDS_OCI 312, 451
RAD_DELETE_REJECTED_BP 312
RAD_SUPPLIER_SEND_TO_CATALOG 276
RPODDELVRY 361, 374
RSSCONN01 378
RSSCRINT001 454
RSVMCRT_HEALTH_CHECK 161, 162
## Index

<table>
<thead>
<tr>
<th>Category</th>
<th>Term</th>
<th>Page Numbers</th>
</tr>
</thead>
<tbody>
<tr>
<td>W3_PUBLISH_SERVICES</td>
<td>78, 454</td>
<td></td>
</tr>
<tr>
<td>Project Systems (PS)</td>
<td>192</td>
<td></td>
</tr>
<tr>
<td>Proxy bidding</td>
<td>298</td>
<td></td>
</tr>
<tr>
<td>PS</td>
<td>194</td>
<td></td>
</tr>
<tr>
<td>Purchase order</td>
<td>108, 128</td>
<td></td>
</tr>
<tr>
<td>Purchase order response</td>
<td>111, 178</td>
<td></td>
</tr>
<tr>
<td>Purchase request</td>
<td>32</td>
<td></td>
</tr>
<tr>
<td>Purchase requisition</td>
<td>108, 128</td>
<td></td>
</tr>
<tr>
<td>Purchasing control</td>
<td>56</td>
<td></td>
</tr>
<tr>
<td>Purchasing group</td>
<td>86, 111</td>
<td></td>
</tr>
<tr>
<td>Purchasing organization</td>
<td>86, 111, 379</td>
<td></td>
</tr>
<tr>
<td>qRFC</td>
<td>460</td>
<td></td>
</tr>
<tr>
<td>Quantity variance</td>
<td>180, 205</td>
<td></td>
</tr>
<tr>
<td>Questionnaire</td>
<td>307</td>
<td></td>
</tr>
<tr>
<td>Queue</td>
<td>83</td>
<td></td>
</tr>
<tr>
<td>Quota arrangement</td>
<td>290</td>
<td></td>
</tr>
<tr>
<td>Raw materials</td>
<td>38</td>
<td></td>
</tr>
<tr>
<td>Rebilling</td>
<td>473</td>
<td></td>
</tr>
<tr>
<td>Region</td>
<td>88</td>
<td></td>
</tr>
<tr>
<td>Register queues</td>
<td>266, 378, 409</td>
<td></td>
</tr>
<tr>
<td>Rejection</td>
<td>147</td>
<td></td>
</tr>
<tr>
<td>Remote Function Call (RFC)</td>
<td>67</td>
<td></td>
</tr>
<tr>
<td>Replication</td>
<td>81</td>
<td></td>
</tr>
<tr>
<td>Repository</td>
<td>251, 257</td>
<td></td>
</tr>
<tr>
<td>Repository schema</td>
<td>261</td>
<td></td>
</tr>
<tr>
<td>Repository structure</td>
<td>261</td>
<td></td>
</tr>
<tr>
<td>Request for Information (RFI)</td>
<td>47, 293</td>
<td></td>
</tr>
<tr>
<td>Request for Proposal (RFP)</td>
<td>47, 293</td>
<td></td>
</tr>
<tr>
<td>Request for Quotation (RFQ)</td>
<td>32, 47, 293</td>
<td></td>
</tr>
<tr>
<td>Reservation</td>
<td>107, 127</td>
<td></td>
</tr>
<tr>
<td>Responsible agent</td>
<td>230</td>
<td></td>
</tr>
<tr>
<td>Return delivery</td>
<td>147, 176, 360</td>
<td></td>
</tr>
<tr>
<td>Reverse auction</td>
<td>46, 66, 283</td>
<td></td>
</tr>
<tr>
<td>Reviewer</td>
<td>242</td>
<td></td>
</tr>
<tr>
<td>RFC destination</td>
<td>74, 265, 364, 376, 377, 407</td>
<td></td>
</tr>
<tr>
<td>RFC user</td>
<td>73</td>
<td></td>
</tr>
<tr>
<td>Role</td>
<td>72, 375</td>
<td></td>
</tr>
<tr>
<td>SAP_EC_BBP_ACCOUNTANT</td>
<td>205</td>
<td></td>
</tr>
<tr>
<td>Z_IMS_ROLE</td>
<td>211</td>
<td></td>
</tr>
</tbody>
</table>

### S

<table>
<thead>
<tr>
<th>Term</th>
<th>Page Numbers</th>
</tr>
</thead>
<tbody>
<tr>
<td>SAP Catalog Content Management (CCM)</td>
<td>250</td>
</tr>
<tr>
<td>SAP CCM catalog</td>
<td>193</td>
</tr>
<tr>
<td>SAP ERP 6.0</td>
<td>253</td>
</tr>
<tr>
<td>SAP NetWeaver 423</td>
<td></td>
</tr>
<tr>
<td>Adobe Document Server (SAP NetWeaver ADS)</td>
<td>67</td>
</tr>
<tr>
<td>Application Server (AS)</td>
<td>424</td>
</tr>
<tr>
<td>Application Server (SAP NetWeaver AS)</td>
<td>66</td>
</tr>
<tr>
<td>Business Intelligence (BI)</td>
<td>46</td>
</tr>
<tr>
<td>Business Intelligence (SAP NetWeaver BI)</td>
<td>66, 338, 361, 423</td>
</tr>
<tr>
<td>Exchange Infrastructure (SAP NetWeaver XI)</td>
<td>171, 253, 359, 384, 423</td>
</tr>
<tr>
<td>Exchange Infrastructure (XI)</td>
<td>51, 66, 468</td>
</tr>
<tr>
<td>Master Data Management (MDM)</td>
<td>55, 425</td>
</tr>
<tr>
<td>Master Data Management (SAP NetWeaver MDM)</td>
<td>250, 423</td>
</tr>
<tr>
<td>Portal</td>
<td>66</td>
</tr>
<tr>
<td>Text Retrieval and Information Extraction (TREX)</td>
<td>66</td>
</tr>
<tr>
<td>SAP NetWeaver BI</td>
<td>305</td>
</tr>
<tr>
<td>SAP NetWeaver MDM ports</td>
<td>259</td>
</tr>
<tr>
<td>SAP NetWeaver Portal</td>
<td>324, 363, 406, 424</td>
</tr>
<tr>
<td>SAP NetWeaver XI</td>
<td>338, 418</td>
</tr>
<tr>
<td>SAP R/3 Plug-In</td>
<td>67</td>
</tr>
<tr>
<td>SAP SRM Server</td>
<td>65</td>
</tr>
<tr>
<td>SAP Web Dispatcher</td>
<td>69, 406</td>
</tr>
<tr>
<td>SAP xApp Contract Life Cycle Management (xCLM)</td>
<td>52</td>
</tr>
<tr>
<td>SAPSLDAPI</td>
<td>265, 377</td>
</tr>
<tr>
<td>Scheduling agreement</td>
<td>360</td>
</tr>
<tr>
<td>Search User Interface (UI)</td>
<td>277</td>
</tr>
<tr>
<td>Self-registration</td>
<td>375</td>
</tr>
<tr>
<td>Self-service procurement</td>
<td>48, 120, 123</td>
</tr>
<tr>
<td>Service</td>
<td>82</td>
</tr>
<tr>
<td>Category</td>
<td>82</td>
</tr>
<tr>
<td>Order</td>
<td>473</td>
</tr>
<tr>
<td>Procurement</td>
<td>49, 120</td>
</tr>
<tr>
<td>Shared services model</td>
<td>197</td>
</tr>
<tr>
<td>Shop on behalf of</td>
<td>91</td>
</tr>
<tr>
<td>Shopping cart</td>
<td>107, 123</td>
</tr>
<tr>
<td>Simplified pricing</td>
<td>161</td>
</tr>
<tr>
<td>Single sign on (SSO)</td>
<td>424, 459</td>
</tr>
<tr>
<td>Site</td>
<td>79</td>
</tr>
<tr>
<td>Slave repository</td>
<td>263</td>
</tr>
<tr>
<td>SLD</td>
<td>409</td>
</tr>
<tr>
<td>SmartForm</td>
<td>167</td>
</tr>
<tr>
<td>BBP_BIDINV_BID</td>
<td>305</td>
</tr>
</tbody>
</table>
Software Deployment Manager (SDM) 436

Solution Manager 67

Sourcing 45, 335

Sourcing cockpit 286, 335

Spares 32, 39

Special stock 446

Spend analysis 56

Spend categories 31

Spending limit 227

SPML 314

SRM Analytics 46

SRM Live Auction Cockpit (SRM LAC) 66

SRM MDM-Catalog 46

SRM server 446

SRM-MDM Catalog 66, 131, 193, 249, 338

SSO 311

Standalone scenario 59, 103, 104, 212

Standard task 227, 230

Stock materials 38

STPPOD 371

Strategic purchasing 33

Supplier 156

    Enablement 45, 355
    Evaluation, see also Vendor evaluation 33, 433

    Managed inventory (SMD) 357

    Master 70

    Self-registration 291, 356

    Self-Services (SUS) 46, 50, 65, 199, 355, 426

    Valuation 57

Supply chain management (SCM) 357

Supply management 36

Surrogate bidding 299

SUS 489

SUS analytics 361

System landscape 61, 68

System Landscape Directory (SLD) 76, 378, 385, 428

T

Target host 364

Task list 192

Tax 464

    Amount 180

    Calculation 149

    Category 153

    Code 151, 152, 153, 373

Transaction Engine (TTE) 150

Variance 180, 206

Taxware 150

Technical bid 486

Technical system 267, 385

Text schema 142, 145, 302, 344

Text type 144, 302, 344

Time zone 77

Tolerance group 178

Tolerance key 178, 180

Transaction type 140, 301, 343

TREX 201, 207, 256, 337, 347, 446

Troubleshooting 83, 89, 93, 162, 228, 247, 350, 394, 420, 448

U

Unarchive 256

Unit of measure (UOM) 71

Universal Worklist (UWL) 442

UNSPSC 251

User exit

    BPBK0001 191

    MEETAO01 370

    MM06E001 368, 397

    MRMHO002 397

    V55K0004 397

    VSV00001 367, 397

Utilities 31

UWL 234

V

Vendor 366

    Evaluation 433

    Hierarchies 352

    List 287, 291

    Master 61, 392

    Synchronization 97

    Version control 149

    Vertex 150

    Virtual Machine Container (VMC) 161

W

Web Application Server (WAS) 51

Web dispatcher 324, 339, 363

Web Presentation Server (WPS) 65

WebDynpro 251, 441
Index

WebDynpro metadata 455
Weighting 304
Withholding tax 155
Workflow 32, 202, 221, 252
Workflow template 230
Workstation application 353

X

xCLM 330, 331
XML 359
Inbound 175, 177
Invoice 199
XPath 274